

ELO customer reference

J. Lindemann GmbH & Co. KG



Building the future with digital processes



“With digital invoice management from ELO, Con-Solutions laid the crucial foundation for digitization of all documents in our company.”

David Staats
Head of IT
J. Lindemann GmbH & Co. KG

For more than 100 years, J. Lindemann GmbH & Co. KG has been one of the leading construction companies for residential and commercial real estate in northern Germany. During the 2020 coronavirus crisis, the full service provider for the construction industry ventured into the digital future in record time — thanks to digital invoice processing with **ELO Invoice** and the **ELO ECM Suite**.

J. Lindemann GmbH & Co. KG has offices in Stade and Hamburg and has realized projects with more than 1 million square meters of living and work space for people between the Elbe and Weser rivers. The company is strongly committed to this region and takes its responsibility for its employees and society seriously, supporting a number of regional social institutions and sporting activities. When the coronavirus pandemic started, the family-run business took its motto of building the future to heart, and decided to streamline its processes with a system for enterprise content management (ECM). With the **ELO ECM Suite**, Lindemann is building its digital future in record time.

The solution

Practical added value



At a glance

Country: Germany
Sector: Real estate and construction

Company

For over 100 years, J. Lindemann GmbH & Co. KG, with now more than 200 employees, has stood for quality craftsmanship, individual service, and on-time delivery as a full-service provider in the construction industry.

The challenge

To optimize invoice processing, reorganize filing structures, and efficiently use resources

The solution

- Digital incoming invoice management with **ELO Invoice**
- **ELO ECM Suite** as the central filing system for business documents
- Integration with the industry ERP system BauSU

The benefits

- Streamlined business processes save time
- Greater transparency in all process steps
- Access to company data anytime, anywhere

How it all began

The success story of the family business began in 1912, when Johannes Lindemann founded a small construction company in Stade in northern Germany. Orders increased quickly and the business started to grow. In 2008, the company opened another office location in Hamburg. The business has gone from a small company to a full service provider for the construction industry. Lindemann is involved in project development, planning, construction, renovation, maintenance and marketing of residential and commercial properties of all sizes.

Today, the company has more than 200 employees at the two locations, who live the company's philosophy with enthusiasm every day. Lindemann now also has its own production lines for aluminum and plastic construction, harnessing synergies in the construction of buildings. This enables the company to offer products and services from a single source and maintain control of quality assurance. With this successful concept, J. Lindemann GmbH & Co. KG has become a reliable partner for customers in the north.

New ways to success

From the very beginning, the family business has always been a pioneer in the search for innovative solutions for the construction of residential and commercial properties. The company's own production facilities for metal and window construction are key to its economic success and growth in the region. This has enabled the company to secure independence and be in a position to offer its customers attractive all-inclusive packages.

J. Lindemann GmbH & Co. KG also wanted to break new ground in the field of digitization at the beginning of 2020. The process for handling incoming invoices had been inefficient up to this point: Incoming paper documents were copied and sent by mail to the different business sites. In addition, the filing structures were outdated, and it took employees a long time to locate the documents they needed. All in all, the management became aware that the ever-increasing amount of documents that needed to be processed required a new approach



Strong partners in the crisis: ELO Digital Office and Con-Solutions

For this reason, J. Lindemann GmbH & Co. KG started looking for a digital invoice processing solution. With the **ELO ECM Suite** and the **Business Solution ELO Invoice** from the Stuttgart software provider ELO Digital Office, the company quickly found what it was looking for. For the implementation, it was important to have a competent local partner at hand. The company chose the Hamburg-based ELO Business Partner Con-Solutions. The implementation on a productive system was supposed to be realized later on, but due to the outbreak of the coronavirus pandemic, the project had to get off the ground fast: The employees in accounting and purchasing urgently required a solution that would allow them to manage the invoicing process in a home office environment. The experts at Con-Solutions GmbH were able to install the ELO solution in record time, providing appropriate interfaces and implementing compliant filing of the documents – soon enough, the entire invoicing process was digital.

Digital invoice management with ELO invoice

The preconfigured solution package is based on a best practice approach, ensuring the rapid deployment of **Business Solution ELO Invoice** at J. Lindemann GmbH & Co. KG. The more than 15,000 invoices that are received every year are now digitized, and the process was customized to meet the individual requirements of the company. Via an in-house interface, the ELO solution communicates with the ERP software BauSU, so that the entire invoicing process is now entirely digital, from receipt of the document to its transfer to the ERP system. Thanks to **ELO Invoice**, the invoice verification and approval process is also digital and available to all employees working remotely during the crisis. This has saved the company time and resources.

Central filing system: the ELO ECM Suite

But that's not all: The employees in all company departments are delighted to have the **ELO ECM Suite** as a central filing system. Employees can now file business-relevant documents according to legal retention requirements as well as locate documents in a matter of seconds. The company repository can be accessed either using the ELO Java Client on a workstation or remotely using the ELO Web Client or the app **ELO for Mobile Devices**, which provides access from any mobile device and at any time. For example, site managers can check and approve invoices while on a construction site from a phone or tablet. Maximum flexibility guaranteed.

Chat function for finance

Another highlight of the **ELO ECM Suite** is the **ELO feed**, a chat-based function similar to those used on social media platforms, which enables employees in the finance departments to collaborate on documents and exchange information about the current invoice status. This ensures transparency and a clear audit trail when processing and approving invoice documents.

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“Thanks to a thorough test phase, a lot of employees were able to train in the ELO system early on. So switching to the digital process was merely a formality.”

Nicklas Frank
Controlling & BI
J. Lindemann GmbH & Co. KG

ELO Digital Office GmbH, Tübinger Str. 43, 70178 Stuttgart, Germany, info@elo.com; www.elo.com

For more ELO office locations, visit: www.elo.com

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Summary and outlook

Thanks to **ELO ECM Suite** and **ELO Invoice**, J. Lindemann GmbH & Co. KG is building its digital future. The coronavirus pandemic has made this become reality even faster — the ELO project was implemented in record time, empowering the family-run business in Stade to successfully navigate through the crisis.

David Staats, the IT manager responsible at Lindemann, also stresses the excellent work of the ELO Business Partner: “Con-Solutions did a great job on the project, and implemented the ELO solution professionally and above all quickly. Since going live, our processes have been running smoothly.”

Partly owing to this success, the construction company is already planning the next project steps with Con-Solutions: To streamline the invoicing process even further, Lindemann intends to use the intelligent classification module **ELO DocXtractor** in the future. The members of the project team are also currently working on the implementation of a digital construction file based on the ELO system, which automatically files all the documents that belong to a single construction project. Lindemann is building itself a better digital future.