ELO customer reference

EVE GmbH, Emsdetten

EVE: Full integration into ELO

"ELO is the first system to offer simple integration into our system landscape."

Christian Meiners,
Head of IT, EVE GmbH

Hailing from Emsdetten, Germany, EVE GmbH is the top electronics distributor for technicians, specialist and industrial buyers, engineers, developers, and EMS. Under the slogan "fast - reliable - hiqh-quality", the electronics distributor performs a broad spectrum of tasks so their customers can concentrate on their core business. EVE GmbH offers perfectly geared service, including optimal document management. The business relies on **ELO**professional from ELO Digital Office.

As an electronics wholesaler, EVE GmbH offers a wide range of around 35,000 articles and many product variants – from active and passive components, to cables and connectors, through to batteries. This is one of the most comprehensive assortments throughout Europe, yet customers are sure to receive their deliveries quickly, even in the most difficult of market situations thanks to close collaboration with some of the world's leading manufacturers and approximately 50 dedicated employees whose top priority is always customer service. 3,700 impressed and successful customers in Europe are proof of this.

Solution

Practical added value

Facts

Country: Germany
Industry: Distribution/wholesale/multi-channel

The company

Established in 1986 in Emsdetten, EVE GmbH has more than 25 years of experience in electronics distribution, and offers one of Europe's most comprehensive range of products with around 35,000 articles in supply.

The challenge

To replace the existing DMS, full integration, efficient contact management, automated invoice processing, and secure e-mail archiving.

Solution

ELOprofessional, as well as the SNC Connect for **ELO**, SNC Contract, **ELO** XC, and **ELO** BLP modules.

Benefits

- Workflow integration
- Optimized contract management
- E-mail archiving
- Automated invoice processing
- Simple integration

Expertise combined with extraordinary customer service

Established in 1986, EVE GmbH has over 25 years of experience in electronics distribution. Wide ranging projects have helped the company gain enormous expertise, which they now apply in all conceivable areas of electronics to fulfill any customer wish. As a result, EVE GmbH can provide its customers with top services and better realize their requests. EVE GmbH's customers benefit from a product tailored to their needs as well as fair prices and high availability.

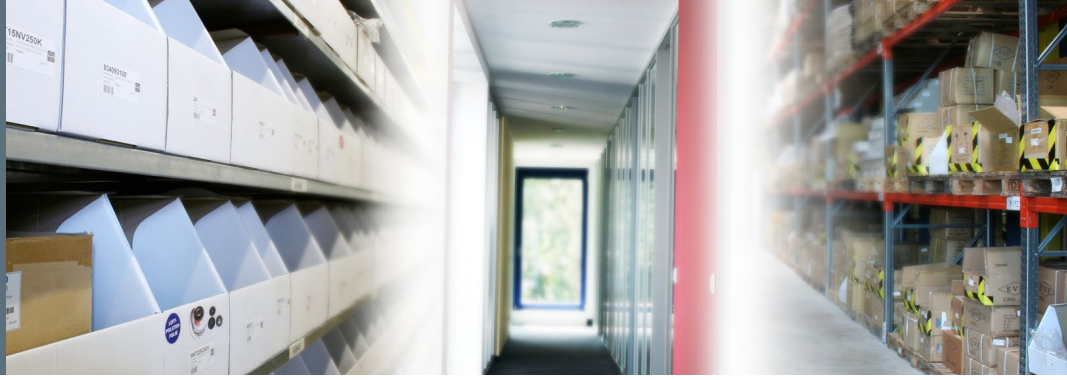
Quality management – more than just a buzzword

Focus on quality: For EVE GmbH, quality management is not just a buzzword – the company has trained QA officers and is certified to DIN EN ISO 9001:2008. Over 11,000 warehouse spaces and high-bay storage with 415 pallet spaces ensure proper storage and the manufacturer is able to track all product batches through to disposal.

EVE GmbH is a member of the German Händlerbund, a leading association for online retailers, as well as the FBDI professional association of component distribution, and is also a partner to the BVMW German association for small and medium-sized businesses.

Additional highlights:

- Optimized purchasing with 120 product lines
- Worldwide procurement by contacts across the globe
- Outstanding price-performance ratio
- Cables pre-assembled on site
- EVE electronics catalog as a flexible reference containing dimensioned drawings
- Needs-based in-house support
- Development processes streamlined for the customer thanks to own datasheet service
- Stock fully compliant with RoHS
- Fast, reliable component delivery
- Continual employee and contact training



Successful migration to ELO

As a modern company, EVE GmbH implemented a digital document management system (DMS) early on. However, the company was not satisfied with the solution. At a DMS event, they discovered **ELO**professional, which immediately impressed them. System migration was a done deal.

In collaboration with ELO Business Partner SIEVERS-GROUP from Osnabrück, the "Migrate to **ELO**professional" project began in 2013. The project focused on replacing the old DMS while streamlining business processes in the areas of sales, administration, and accounting. The objectives:

- Full integration (Microsoft Dynamics NAV)
- Automated invoice processing
- Compliant e-mail archiving
- Efficient contract management

In addition to the **ELO**professional DMS solution, the following modules were implemented: SNC Connect for ELO (integration into NAV), SNC Contract (contract management), ELO XC, and ELO BPL.

Full integration

ELO went live in July 2013. Thanks to the support of the ELO Business Partner, the customer achieved all its goals, including full integration into Microsoft Dynamics NAV. Two examples:

Automatic filing of outgoing documents
When creating a document, e.g. a print-out or e-mail to customers, a copy is automatically imported to the repository in the background, without the user having to do anything. These documents can be found in the repository filing structure defined by EVE or using the extremely fast ELO iSearch function.

Opening documents from within NAV
With SNC Connect for ELO, documents from orders, projects, and transactions in the ERP system (MS Dynamics NAV) are shown right in the ELO repository. The documents created are filtered and displayed. E-mails and documents are filed as cases via ELO BLP (e.g. order placement) in NAV, and no additional service days are required to integrate this solution.

Automated invoice processing

Invoices are later assigned to accounts using bar codes for NAV transactions ("late archiving"). After the company receives a paper document, an employee labels it with a bar code. This is automatically generated in NAV and printed using a label printer. After scanning, the document is checked with regard to its quality and completeness. ELO recognizes the bar code and stores the document in ELO. The metadata for the keywording is transferred from NAV based on the bar code. The keywording is crucial for filing (folder, supplier name, date, etc.).

E-mail archiving

All e-mails are archived via the Exchange Server. After 180 days, they are deleted with a template to reduce the load on the Exchange Server. Here, 'template' means that all deleted e-mails can still be found in the e-mail folder and are marked as "archived". The e-mail is opened in the ELO repository and also shown in Outlook. Nothing changes for users.

User-friendly
The file structure featuring common folders makes using ELO easy.

"Our employees really like SNC Connect for ELO"

Christian Meiners,
Head of IT, EVE GmbH

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Contract management

Supplier contracts are filed via the SNC Contract module. Advantages of ELO: a reminder function makes sure users don't miss termination deadlines; synchronization with Outlook gives users a quick overview of all contract deadlines in their Outlook calendar. Contract data can be analyzed at any time, and the results can be displayed as graphs. Terminations, extensions, etc. initiate workflows, and the dynamic contract display provides different views, e.g. contracts sorted by customer or contract type. In short, the contract cycle is mapped and contracts can be managed easily and securely.

Summary and outlook

More than 25 ELO write licenses are in use at EVE GmbH. The employees are just as impressed as the Head of IT Christian Meiners: "Integrating ELO into our ERP was easy and self-explanatory – one of the main reasons we chose to introduce ELO to replace our old DMS. Our customers are also pleased with the solution. And to top it off, we can now easily integrate workflows."

The company already plans to expand, with further workflows and the digital personnel file in mind. The EVE project group has already begun working and a workflow for incoming invoices will soon be implemented.